



DMX CAPITAL PARTNERS LIMITED

NOVEMBER 2025 INVESTOR UPDATE

SPECIALIST MICRO AND NANOCAP INVESTOR



An unlisted public investment company with ~140 shareholders and ~\$35m in assets. Founded in 2015, and managed by DMX Asset Management

We identify highly prospective and unique nano and micro-cap opportunities on the ASX with a GARP style focus

Focused team of experienced, passionate investors with differentiated backgrounds. Strong alignment with management / Directors owning ~18%

Strategy has recorded ~15% per year compound annual return since inception (2015, 10+ years).

Paid \$1.31 in dividends and franking credits since inception (\$1.00 inception price)



Dean Morel

Chairman

Over 30 years' investment experience, specialising in Australian equities and US options



Roger Collison

Director

30 years' investment experience as analyst and fund manager including head of research at Tyndall Asset Management



Steven McCarthy

Portfolio Manager

20+ years' experience in corporate finance & funds management, each focussed on Australian nano & micro equities



Michael Haddad

Director DMXAM

20+ years' experience as a fund manager, focused on both global and Australasian equities



Chris Steptoe

Analyst

20+ years' micro-cap investment experience specialising in equities with a technology focus

FOCUSSED, SUPPORTIVE & ENGAGED INVESTORS



A well-recognised supporter of emerging, growing ASX companies, with many positions held for >5 years

DMXAM is a top 10 holder in ~30 ASX nano and micro-cap companies, and a substantial shareholder in 12

We aim to support management and provide capital for under-the-radar, under-owned companies across their growth journey

We engage constructively with management and voice feedback & concerns, and advocate where appropriate

EDU: Pushed back on ASX delisting at 16.5c – price is now ~60c

KME: DMXAM led board change is now driving positive outcomes

DMXAM SUBSTANTIAL HOLDINGS

>5% holdings

VERBREC
EDU HOLDINGS
RPM AUTO
KIP MCGRATH
PURE PROFILE
AF LEGAL
GENERAL CAP (NZ)
SEQUOIA
DATA DOT
CARETEQ
AEERIS
TAMBLA (UL)

12 MONTHS TO 30 JUNE 2025



Return (after fees/costs) for 12 months of 13.5%

Audited PBT of \$3.4m, with a closing audited asset position of \$29m

14c dividend (fully franked) to be paid in late November

Key contributors to performance in FY25 included EDU, EOL, CUP, PPL

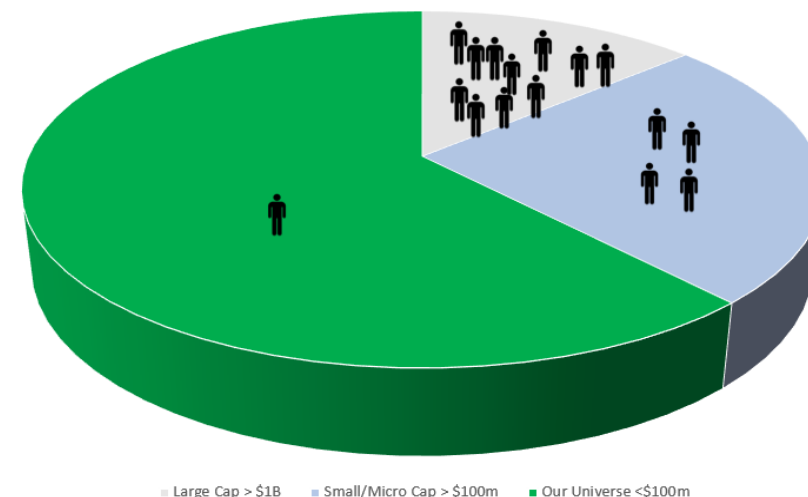
Continued to add to prospective positions: VBC, SEN, EDU, RZI, RCL

OUR FOCUS: ASX NANOS AND MICROCAPS

- We want to provide our investors exposure to **unique, under-owned attractive opportunities**, that are otherwise difficult for investors to access (personally or through other funds)
- We do this through **supporting genuine under-the-radar**, under-owned growing Australian businesses

~1100 ASX companies with market caps below \$100m.
These smaller companies can perform differently from the broader market, and:

1. There are many more of them
2. They are under researched and under the radar
3. Valuations are more attractive / inefficiently priced
4. They have significant upside potential from low bases



OUR VALUE ADD: NANOS AND MICROCAPS

1. Genuine under the radar opportunities

We swim in a different pool to most investors & fund managers

Opportunities are under-analysed and under-researched

More likely to come across unique ideas that are inefficiently priced

Not afraid of illiquidity

2. Sticking to our knitting

We are passionate about supporting emerging, under-the-radar companies

We turn over a lot of stones in the space

Not distracted by what is happening in other parts of the market

Very strong knowledge of the opportunity set

3. We want to own attractively priced growing companies

We seek out the most compelling growing reasonably priced investments (GARP focus)

Given the broad nature of nano and micro-cap opportunities we are also flexible as to other types of investments that we participate in

Opportunities may range from a cashed-up shell to a high dividend yield company and unlisted companies

4. Access to Management & Deals

Extensive network across brokers, management and industry participants

This provides us access to deal flow: placements, lines of stock, underwriting, IPO and pre-IPO opportunities that are difficult to access

Also provides us with high quality company and industry insights

OUR DIFFERENTIATION: UNIQUE POSITIONS

1. Financial Services

\$10 trillion of intergenerational wealth to be transferred in next decade to be serviced

Positions:

Count (**CUP**)
Prime Financial (**PFG**)
Income Asset Mgmt (**IAM**)
Sequoia (**SEQ**)

AFL Legal (**AFL**)
(contested estates and family law)

2. ESG / Electrification

As the economy transitions to net-zero, ESG related exposures are well placed to benefit

Positions:

Energy One (**EOL**)
Verbrec (**VBC**)
Laserbond (**LBL**)
Advanced Braking (**ABV**)
Aeris (**AER**)

3. Technological leaders

Digital transition and innovation to support continued long-term growth

Positions:

Energy One (**EOL**)
Raiz (**RZI**)
Kinatiko (**KYP**)
Asset Vision (**ASV**)
Open Learning (**OLL**)

4. Social Infrastructure—Healthcare & Education

To benefit from supportive government policies / expenditure, and population/wealth growth

Positions:

Austco (**AHC**)
PharmX (**PHX**)
Embark (**EVO**)

Kip McGrath (**KME**)
EDU Australia (**EDU**)
Open Learning (**OLL**)
Read Cloud (**RCL**)

MICRO-CAP INVESTING SINCE 2020

2020 – 2021

Covid, low interest rates, risk on, focus on growth
Micro-caps very much in favour, particularly tech and growth stocks

DMX POSITIONING

Initiated positions in a number of emerging growth stocks: RZI, PPL KYP, JAN

Initially benefitted from market interest in these names

2022 – 2024

Rising interest rates, risk off. Illiquid micro-caps fell out of favour, particularly unprofitable names

Many retail and institutional investors vacated the space

DMX POSITIONING

Doubled down on many unloved micro-cap stocks: RZI, PPL, EDU, EOL

Tough period for performance

2025

Interest rates start to fall
Large/mid caps look expensive

Market begins to look again at micro-caps and value on offer in this part of the market.

DMX POSITIONING

Beginning to benefit from significant re-rates in previously neglected micro-caps: RZI, KYP, PPL, EDU, EOL

KEY PORTFOLIO ACTIVITY – LAST 12 MONTHS



BUYS	SELLS
VBC – increased position via a director sell down and an exiting substantial holder. Maiden dividend, strong balance sheet and very cheap	FND – initially selling due to oversized position in the portfolio. On the back of poor execution we have further reduced position
CLV – on market purchases via crossings. Strong balance sheet, with upside from new products	PGC – sold at ~50c. Value thesis had played out.
SEN – underwrote an option conversion. Trading at asset banking, profitable encryption business	PHX – ongoing sells as valuation / market cap became stretched relative to current earnings base
IAM – placement and on market purchases. Turnaround maiden NPAT expected	SMP – takeover following a bidding war
RCL – on market purchases via crossings. Growing its high margin ed-tech business at >20%	EOL - ongoing sells due to valuation and position sizing

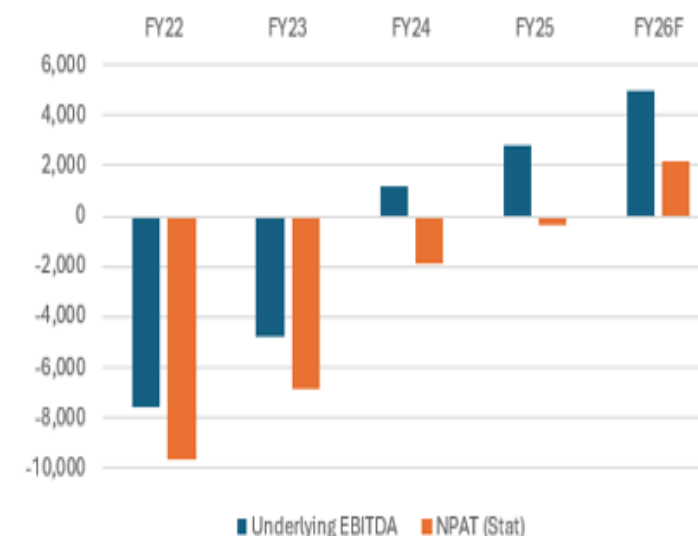
UPDATE #1 : RAIZ (ASX:RZI)

Initial purchase in 2020 with subsequent participation in a capital raise and on market buying

Business founded in 2016 – has built from a zero base a 330,000+ user base, revenues of ~\$25m+ & FUM of ~\$2bn

RZI delivered its first positive EBITDA, and we expect FY26 to see it NPAT profitable

Growth to come from increasing ARPU from ~\$65 to \$100, and further user growth from its 330,000+ investor base



Australian fintech success story with a substantial customer base to monetise

UPDATE #2 : PURE PROFILE (ASX:PPL)



Owned PPL since 2021, became a substantial holder in PPL during 2023

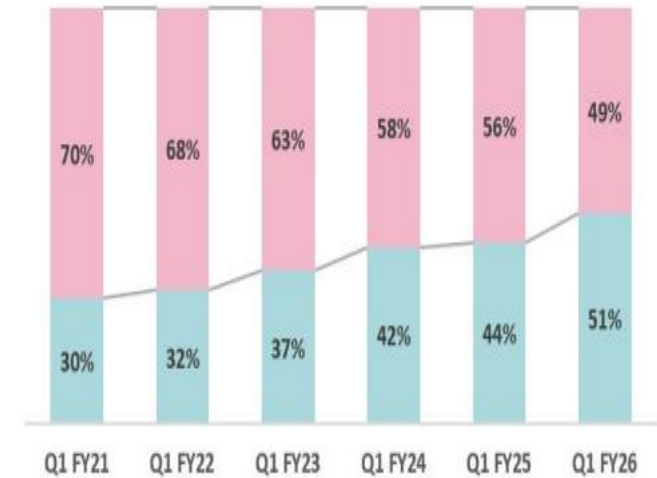
Provides data and insights and online research solutions. Australian market leader, and growing presence in UK & USA

Revenues have grown from \$24m in FY21 to \$57m in FY25. **Maiden NPAT achieved in FY24**

PPL has trebled the size of its UK and USA businesses in 3 years, with strong offshore growth expected to continue

Revenue by Region %

■ ROW Revenue (inc Platform) ■ ANZ Revenue (inc Platform)



Fast-growing offshore business with growing operating leverage and profits

UPDATE #3 : VERBREC(ASX:VBC)

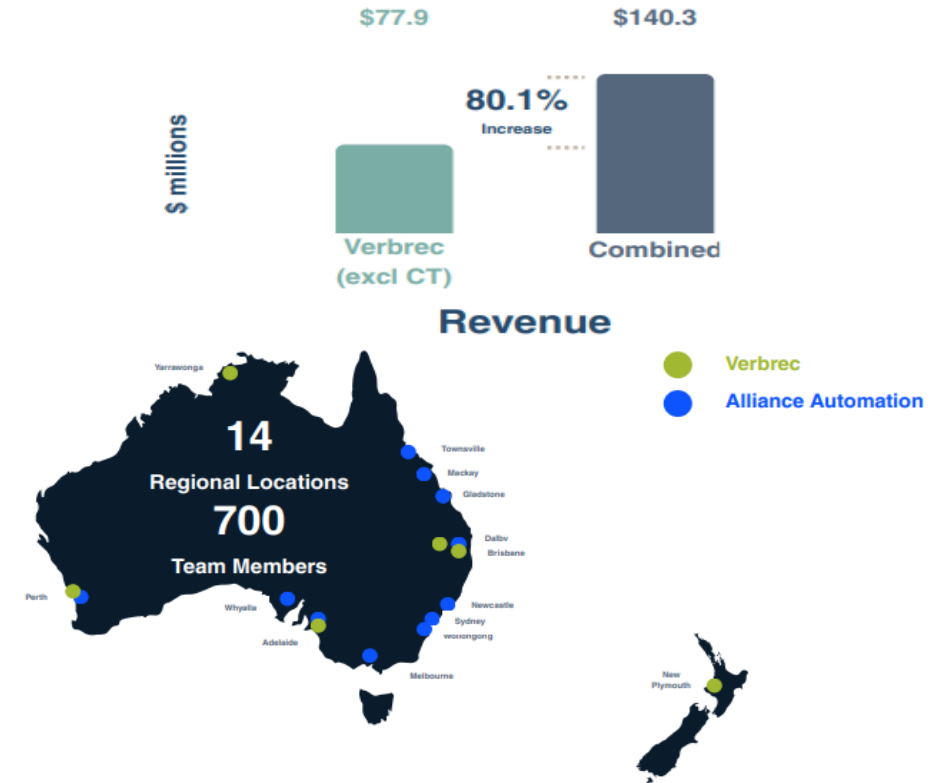


Engineering and infrastructure services business with a focus on energy transition

Recently acquired one of Australia's largest electrical engineering and automation businesses

Together, VBC is expected to generate revenue >\$140m, \$15m EBITDA and \$9m NPAT

Current market cap of \$40m and EV of \$32m – implies a low single digit earnings multiple that significantly undervalues VBC given its scale, diversification and national footprint



Emerging national infrastructure player with exposure to energy transition

INVESTING WITH DMX

We own a diversified portfolio of **unique, undiscovered and undervalued investments**, with strong long term **profit growth** potential. We operate in a part of the market where the pricing is the most inefficient and few investors play

Our positions are unique, **different, under-owned and often difficult for investors to otherwise access**, with the portfolio quite differentiated from the broader market

We use our **networks and relationships with Directors, Management and brokers to access and deal in stock**. We **advocate on behalf of our investors** and minority holders when required

When interest does return to small companies, the combination of improving fundamentals, low liquidity and low valuations, should provide an **opportunity for strong re-rates**

We continue to limit the capacity of DMXCP so as to be able to effectively implement our strategy. However, application windows are open in select periods

Focused

Unique ideas

Diverse portfolio

Advocates

Passionate